NASOS BRIDGE LIMITED | AVOCADO KENYA

PRODUCT CATALOGUE · 2026 · 产品目录

Kenyan **Hass** avocado

肯尼亚哈斯牛油果



COUNTS 14 – 30
PLUS MANGO · PINEAPPLE
PASSION FRUIT · MANDARIN

规格 14–30
另有芒果、菠萝、百香果和柑橘

WELCOME

欢迎

Kenya's best fruit, one counterparty.

肯尼亚优质水果，一站式采购。

Avocado Kenya is the fruit marketing brand of Nasos Bridge Limited, Nairobi. We select Hass and Fuerte avocado, and the best of Kenya's mango, pineapple, passion fruit and mandarin, from partner farms and packhouses, and ship each fruit in its own temperature-controlled container: one quality standard, one set of export documents, one invoice.

"Avocado Kenya"是内罗毕 Nasos Bridge Limited 旗下的鲜果营销品牌。我们从合作果园和包装厂精选肯尼亚哈斯牛油果、富埃尔特牛油果，以及上等芒果、菠萝、百香果和柑橘，每种水果单独装入冷藏集装箱发运：同一质量标准，同一套出口单证，同一张发票。

Every variety has its own page: description, taste or dry matter, juice use, sizes, growing areas, season and shipping temperature. Packing, cartons and shipping close the catalogue.

每个品种独立成页：外观描述、口感或干物质、榨汁用途、规格、产区、产季及运输温度。目录最后介绍包装、纸箱与运输。

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SECTION 01 · KENYAN AVOCADO

第01部分 · 肯尼亚牛油果

Avocado

牛油果

Kenya grows about half of Africa's avocados, in highland orchards, and Hass is now three quarters of the crop. We export two varieties: dark-skinned Hass and green-skinned Fuerte.

非洲约一半的牛油果产自肯尼亚高地果园，哈斯如今占产量的四分之三。我们出口两个品种：深色果皮的哈斯和绿色果皮的富埃尔特。



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KENYA IN NUMBERS 肯尼亚数据

694,000 t
produced in 2025, a record
2025年产量，创历史纪录

121,000 t
exported in 2025
2025年出口量

19%
of 2025 exports went to the UAE
2025年出口销往阿联酋

WHERE IT GROWS 产区

Highland orchards at 800–2,100 m: Murang'a (about a third of the crop by value), Kisii, Nakuru, Nyeri, Kiambu, Trans Nzoia, Kirinyaga, Meru and Embu.

高地果园，海拔800–2,100米：穆兰加（约占产值三分之一）、基西、纳库鲁、涅里、基安布、特兰斯恩佐亚、基里尼亚加、梅鲁和恩布。

WHY KENYAN 为何选择肯尼亚

A long season, March to October: when Peru floods Europe, Kenyan fruit turns to Dubai, Saudi Arabia and Iraq. About two weeks by sea from Mombasa to Dubai, a route the Red Sea crisis did not lengthen. The government opens the season only when fruit is mature, and checks dry matter before every export.

产季长，从3月到10月：秘鲁货大量涌入欧洲时，肯尼亚果品转销迪拜、沙特和伊拉克。蒙巴萨海运至迪拜约两周，红海危机并未拉长这条航线。政府仅在果实成熟后才开放产季，并在每次出口前检测干物质。

Sources: USDA FAS GAIN Kenya Avocado Annual (Apr 2026); FreshFruitPortal (Apr 2026; Dec 2024); FreshPlaza (2024); Fruitnet; KALRO.

AVOCADO · 1 OF 2

牛油果 · 1/2

Hass

哈斯

The one the world asks for.

全球需求最旺的品种。



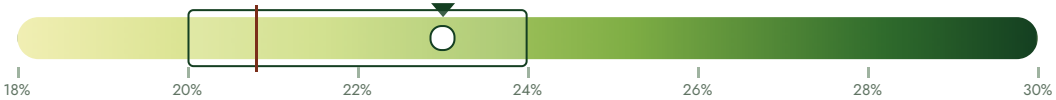
Kenya's leading export avocado and three quarters of the national crop. The pebbly skin turns from green to deep purple-black as it ripens, and the flesh is rich, creamy and nutty. Picked mature, graded by count and kept cold from packhouse to vessel, it travels well on long voyages.

肯尼亚头号出口牛油果，占全国产量的四分之三。果皮呈颗粒状，成熟时由绿转为深紫黑色；果肉丰腴细腻，带坚果香。成熟采收，按规格分级，从包装厂到装船全程冷链，耐长途海运。

DRY MATTER 干物质

23%

OUR AVERAGE · 我司平均



20–24% · Kenya's export check, by variety (AFA, 2026)
肯尼亚出口检测，按品种

20.8% · international maturity minimum for Hass (UC Davis)
哈斯国际成熟度最低标准

FOR JUICE 榨汁



Thick and creamy: the base of the avocado juice and shakes loved across the Gulf, blended with milk, honey and nuts. Its natural oil gives body without thickeners.

质地浓稠细腻，是海湾地区广受欢迎的牛油果汁和奶昔的基底，搭配牛奶、蜂蜜和坚果；天然油脂带来醇厚口感，无需增稠剂。

AVOCADO JUICE · SHAKES · SMOOTHIES

牛油果汁 · 奶昔 · 思慕雪

SIZE 规格

14	16	18	20	22	24	26	28	30
≈286 g	≈250 g	≈222 g	≈200 g	≈182 g	≈167 g	≈154 g	≈143 g	≈133 g

Available now 现货 Most asked for 最受欢迎

Count = fruit per 4 kg carton; weights are averages. Available now in small quantities, mostly counts 22 and 24.
规格 = 每4公斤纸箱果数，重量为平均值。现有少量现货，多为22和24规格。

AVAILABLE NOW · SMALL QUANTITIES 现货 · 少量

SEASON · 产季



Available now in small quantities, by air. AFA closed the sea-export season from 30 October 2026; sea shipments resume when the next season opens.
现有少量现货，空运出口。肯尼亚农业与食品管理局（AFA）自2026年10月30日起关闭海运出口季，下一季开放后恢复海运。

SIZES & PACK 规格与包装	4 kg carton, counts 14–30; 10 kg carton or plastic crate. 4公斤纸箱，规格14–30；10公斤纸箱或塑料筐。
GROWS IN 产区	Murang'a, Kisii, Nakuru, Nyeri, Kiambu, Meru and Embu, at 800–2,100 m. 穆兰加、基西、纳库鲁、涅里、基安布、梅鲁和恩布，海拔800–2,100米。
SHIP AT 运输温度	5–7 °C · 90–95% humidity · sea or air 5–7°C · 湿度90–95% · 海运或空运
BUYERS ASK FOR 买家需求	Retailers and restaurants in the Gulf and Europe. The UAE is Kenya's second-largest avocado market. 海湾地区和欧洲的零售商与餐厅；阿联酋是肯尼亚牛油果第二大市场。

Sources: FreshFruitPortal (Apr 2026); USDA FAS (Apr 2026); KALRO; UC Davis Postharvest Center (20.8% minimum; storage); AFA 2026 rules via FreshPlaza and The Star; AFA notice closing the 2026 sea-export season from 30 Oct 2026. Our average: own lot tests.

AVOCADO · 2 OF 2

牛油果 · 2/2

Fuerte

富埃尔特

Green, smooth, mild.

青皮、光滑、温和。



A pear-shaped avocado with thin, smooth skin that stays bright green when ripe. The flesh is buttery, with a lighter, milder flavour than Hass and a high oil content. A classic in Gulf markets, where shoppers trust green skin.

果形似梨，果皮薄而光滑，成熟后仍保持鲜绿。果肉如黄油般细腻，风味比哈斯更清淡柔和，含油量高。在海湾市场是经典品种，当地消费者信赖绿皮果。

SIZE 规格

14	16	18	20	22	24	26	28	30
≈286 g	≈250 g	≈222 g	≈200 g	≈182 g	≈167 g	≈154 g	≈143 g	≈133 g

Available now 现货　Most asked for 最受欢迎

Count = fruit per 4 kg carton. Available now in all quantities; most fruit is counts 18–24.
规格 = 每4公斤纸箱果数。现货充足，多数为18–24规格。

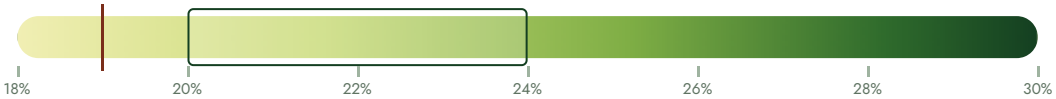
AVAILABLE NOW · ALL QUANTITIES 现货 · 数量充足

SEASON · 产季



Available now in all quantities, by air. AFA closed the sea-export season from 30 October 2026. The season runs to June, peaking March to May.
现货充足，空运出口。肯尼亚农业与食品管理局（AFA）自2026年10月30日起关闭海运出口季。产季持续到次年6月，3月至5月为高峰。

DRY MATTER 干物质



20–24% · Kenya's export check, by variety (AFA, 2026)
肯尼亚出口检测，按品种

19.0% · international maturity minimum for Fuerte (UC Davis)
富埃尔特国际成熟度最低标准



FOR JUICE 榨汁

Buttery and mild, for a lighter, smoother avocado juice: the same Gulf favourite with milk and honey.

细腻温和，牛油果汁更清爽顺滑，同为海湾地区搭配牛奶和蜂蜜的最爱。

AVOCADO JUICE · SHAKES 牛油果汁 · 奶昔

SIZES & PACK 规格与包装	4 kg carton by count; 10 kg carton or plastic crate. 4公斤纸箱按规格包装；10公斤纸箱或塑料筐。
GROWS IN 产区	Highland orchards at 1,500–2,100 m. 高地果园，海拔1,500–2,100米。
SHIP AT 运输温度	5–7 °C · 90–95% humidity · sea or air 5–7°C · 湿度90–95% · 海运或空运
BUYERS ASK FOR 买家需求	Gulf retail, for green skin and large fruit. Fuerte also handles longer transit well. 海湾零售，看重绿皮和大果；富埃尔特也更耐长途运输。

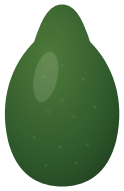
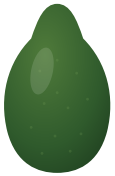
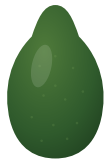
Sources: KALRO avocado varieties; UC Davis Postharvest Center (19.0% minimum); FreshPlaza (2025); Fruitnet; AFA 2026 rules via FreshPlaza; AFA notice closing the 2026 sea-export season from 30 Oct 2026.

SIZE GUIDE · COUNTS 14 TO 30

Pick your count.

规格指南 · 14至30

选择规格。

14	16	18	20	22	24	26	28	30
	POPULAR 最受欢迎 	POPULAR 最受欢迎 	POPULAR 最受欢迎 	POPULAR 最受欢迎 	POPULAR 最受欢迎 			
≈ 286 g · 约286克	≈ 250 g · 约250克	≈ 222 g · 约222克	≈ 200 g · 约200克	≈ 182 g · 约182克	≈ 167 g · 约167克	≈ 154 g · 约154克	≈ 143 g · 约143克	≈ 133 g · 约133克
CHECK AVAILABILITY 约请确认货源	ON REQUEST 约按需供应	ON REQUEST 约按需供应	ON REQUEST 约按需供应	AVAILABLE NOW 现货	AVAILABLE NOW 现货	CHECK AVAILABILITY 约请确认货源	CHECK AVAILABILITY 约请确认货源	CHECK AVAILABILITY 约请确认货源

How to read it. The count is the number of fruit in one 4 kg carton: a lower count means a bigger fruit. Weights are the average per fruit. The most requested counts are **16, 18, 20, 22 and 24**. Hass is available now in small quantities, mostly **22 and 24**; 16, 18 and 20 can be arranged. **Fuerte is available now in all quantities.** For the large counts and for 26–30, check availability with us before you order.

阅读说明。 规格即每箱（4公斤）果数：数字越小，果实越大。最受欢迎的规格为16、18、20、22和24。哈斯现有少量现货，多为22和24规格，16、18和20规格可安排。富埃尔特现货充足。大果规格及26–30规格请在下单前确认货源。

PRICES 价格

Fruit prices move up and down every week. We quote per order, FOB Mombasa or CIF, on the day you confirm size and quantity.

水果价格每周波动；我们按单报价（FOB 蒙巴萨或 CIF），在您确认规格和数量当日报出。

AVOCADO QUALITY

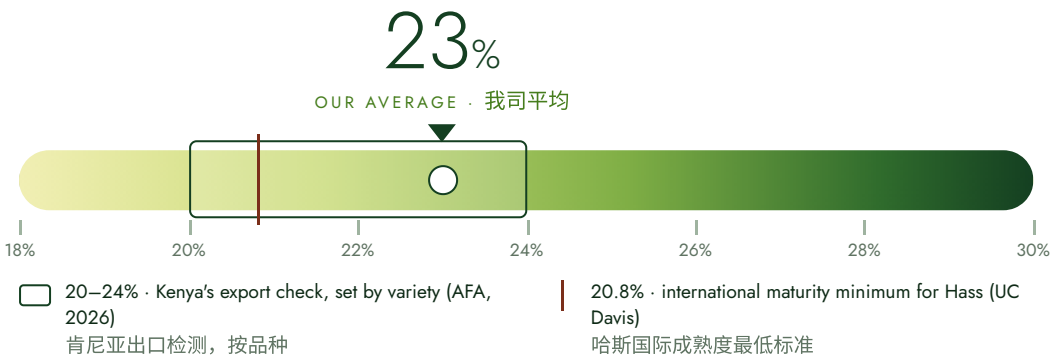
牛油果品质

Dry matter: the number behind the taste.

干物质：决定口感的关键数字。

Dry matter is the share of an avocado that is not water, and most of it is oil. It is how the trade measures maturity: fruit picked with enough dry matter ripens evenly and tastes creamy and nutty, while immature fruit stays watery and rubbery. We test every lot with a handheld near-infrared meter before it is packed.

干物质是牛油果中除水分以外的部分，大部分为油脂，也是贸易中衡量成熟度的标准：干物质充足时采收的果实成熟均匀，口感细腻带坚果香；未成熟的果实则水分多、口感发韧。每批货包装前，我们都用手持式近红外检测仪进行检测。





Lot tests in our packhouse: 23.5% and 23.7%



包装厂批次检测：23.5%和23.7%

0.4 g
sugar per 100 g
每100 g 含糖量

18–22%
oil at harvest maturity
采收成熟时含油量

pH 6.3–6.6
not acidic
非酸性

01
Every lot dry-matter tested before packing
每批包装前检测干物质

02
AFA dry-matter check before export clearance
出口清关前经 AFA 检测

03
KEPHIS phytosanitary certificate for every consignment
每批货物均附 KEPHIS 植物检疫证书

04
Fruit moved from the farm in crates only
果实出园一律使用周转筐

Sources: UC Davis Postharvest Technology Center (Hass minimum 20.8% dry matter); AFA 2026 export rules, reported by FreshPlaza (Apr 2026) and The Star (27 Mar 2026); Aprifel/Ciqual (sugar); Frontiers in Plant Science, 2019 (oil); FDA pH table via Engineering ToolBox. Readings: our own lot tests.

SECTION 02 · KENYAN MANGO

第02部分 · 肯尼亚芒果

Mango

芒果

Kenya grows hundreds of thousands of tonnes of mango a year and exports under 5% of it: a deep pool to select from. Six varieties, from the very sweet local Apple to the classic export types.

肯尼亚芒果年产量达数十万吨，出口不足5%，可选货源充足。共六个品种，从本地极甜的苹果芒到经典出口品种。



IN THIS SECTION 本部分内容

Apple 苹果芒	09
Ngowe 恩戈韦芒	10
Kent 肯特芒	11
Tommy Atkins 汤米·阿特金斯芒	12
Keitt 凯特芒	13
Van Dyke 范戴克芒	14

KENYA IN NUMBERS 肯尼亚数据

650,000+ t
grown a year
年产量

183,891 t
from Makueni alone in 2024
2024年仅马库埃尼一地产量

60
containers Makueni plans for Dubai this season
马库埃尼本季计划发往迪拜的集装箱

WHERE IT GROWS 产区

Lowland and mid-altitude orchards up to 1,600 m: Makueni (30% of the crop by value), Machakos (23%), Kilifi (16%), Kwale (8%), Meru and Embu.

低地及中海拔果园，海拔1,600米以下：马库埃尼（占产值30%）、马查科斯（23%）、基利菲（16%）、夸莱（8%）、梅鲁和恩布。

WHY KENYAN 为何选择肯尼亚

Kenyan Apple mango measures 19.5 °Brix and above, sweeter than the main export varieties. Makueni runs an 8,000-hectare low-pest zone for export orchards, and fruit reaches the Gulf about two weeks after loading at Mombasa.

肯尼亚苹果芒糖度达19.5 °Brix 以上，甜于主要出口品种。马库埃尼设有8,000公顷的出口果园低虫害区，果实自蒙巴萨装船后约两周即可运抵海湾地区。

Sources: FreshPlaza (2024; 2025); Ecofin Agency; KALRO; Okoth et al. 2013; FoodBusinessMEA; Makueni County Government (Oct 2026).

MANGO · 1 OF 6

芒果 · 1/6

Apple mango

苹果芒

Kenya's sweetest classic.

肯尼亚最甜的经典品种。



Kenya's best-known mango: round and plump, with smooth yellow skin and a red-orange blush. The flesh is deep golden, juicy and very sweet, measured at 19.5 °Brix and above when ripe in a Kenyan study. Apple is among the first to harvest, from September.

肯尼亚最知名的芒果：圆润饱满，果皮黄色光滑，带红橙色红晕。果肉金黄浓郁，多汁极甜，肯尼亚一项研究测得成熟时糖度达19.5 °Brix 以上。苹果芒是最早采收的品种之一，9月即开始上市。

SWEETNESS 甜度

⩾ 19.5 °Brix

SOURNESS 酸度

0.04% acid



FOR JUICE 榨汁

Very sweet with almost no acidity, so the juice is naturally sweet. Deep golden pulp for juice, nectar and smoothies.

极甜且几乎无酸味，果汁天然甘甜。深金色果浆适合果汁、果肉饮料和思慕雪。

JUICE · NECTAR · SMOOTHIES

果汁 · 果肉饮料 · 思慕雪

SIZE 规格

397 g KENYAN AVERAGE 肯尼亚平均值



Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Apple averages 397 g.
Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚苹果芒平均397 g。

OPENING 开季

SEASON · 产季



Makueni began shipping to Dubai in early October; the main season runs from November to March.
马库埃尼已于10月初开始发往迪拜，主产季为11月至次年3月。

SIZES & PACK 规格与包装	Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only. 出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。
GROWS IN 产区	Lowlands up to 800 m: Makueni, Machakos, Kitui and the coast. 海拔800米以下低地：马库埃尼、马查科斯、基图伊及沿海地区。
SHIP AT 运输温度	10–13 °C · 85–90% humidity · sea or air 10–13°C · 湿度85–90% · 海运或空运
BUYERS ASK FOR 买家需求	Gulf retail and juice bars, for its sweetness and red blush. Kenyan trials rate it best for eating fresh and for processing. 海湾零售及果汁店，看重其甜度和红晕；肯尼亚试验评定其鲜食和加工皆为最佳。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

MANGO · 2 OF 6

芒果 · 2/6

Ngowe mango

恩戈韦芒

Large, long and juicy.

果大、修长、多汁。



A Kenyan lowland variety: large, long and slightly curved, with a small beak at the tip and golden-yellow skin with a green tint. Ngowe is rich in juice, ships well and is excellent for processing; its sweetness is moderate rather than intense.

肯尼亚低地品种：果大修长，略弯，果顶有小尖嘴，果皮金黄微带绿。汁多，耐运输，非常适合加工；甜度适中而不浓烈。

SWEETNESS 甜度

moderate

SOURNESS 酸度

not published



FOR JUICE 榨汁

One of the Kenyan mangoes with the highest juice content, for a generous, gently sweet juice and pulp.

肯尼亚出汁率最高的芒果品种之一，果汁和果浆量足、甜味柔和。

JUICE · PULP 果汁 · 果浆

SIZE 规格

523 g KENYAN AVERAGE 肯尼亚平均值



Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Ngowe averages 523 g.
Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚恩戈韦芒平均523 g。

SIZES & PACK 规格与包装

Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only.

出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。

GROWS IN 产区

Coast and lowlands up to 800 m: Kilifi, Kwale and Lamu.

海拔800米以下的沿海及低地：基利菲、夸莱和拉穆。

SHIP AT 运输温度

10–13 °C · 85–90% humidity · sea or air

10–13°C · 湿度85–90% · 海运或空运

BUYERS ASK FOR 买家需求

Juice makers and processors, and buyers who want a large mango with gentle sweetness.

果汁及加工企业，以及需要大果、甜味柔和芒果的买家。

OPENING 开季

SEASON · 产季



Ngowe is harvested from November to March; we confirm supply week by week.

恩戈韦芒采收期为11月至次年3月，我们每周确认货量。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

MANGO · 3 OF 6

芒果 · 3/6

Kent mango

肯特芒

Juicy, with little fibre.

多汁少纤维。



One of the world's leading export mangoes: large and oval, green with a dark red blush and tiny yellow dots. The flesh is juicy and sweet, with little fibre.

全球主要出口芒果品种之一：果大呈椭圆形，青绿带深红晕和细小黄点。果肉甜美多汁，纤维少。

SWEETNESS 甜度

14–15 °Brix

SOURNESS 酸度

0.13% at harvest



FOR JUICE 榨汁

Rich, low-fibre flesh blends smoothly into juice and smoothies; in Kenyan trials Kent suits slices and dried mango best.

果肉丰腴、纤维少，打汁和思慕雪口感顺滑；肯尼亚试验认为肯特芒最适合切片和芒果干。

SLICES · DRIED · SMOOTHIES

切片 · 芒果干 · 思慕雪

SIZE 规格

545 g KENYAN AVERAGE 肯尼亚平均值



Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Kent averages 545 g.
Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚肯特芒平均545 g。

OPENING 开季

SEASON · 产季



Makueni began shipping to Dubai in early October; the main season runs from November to March.
马库埃尼已于10月初开始发往迪拜，主产季为11月至次年3月。

SIZES & PACK 规格与包装	Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only.	出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。
GROWS IN 产区	Mid-altitude orchards in Makueni, Machakos, Embu and Meru.	马库埃尼、马查科斯、恩布和梅鲁的中海拔果园。
SHIP AT 运输温度	10–13 °C · 85–90% humidity · sea or air	10–13°C · 湿度85–90% · 海运或空运
BUYERS ASK FOR 买家需求	Fresh retail, slices and dried mango chips.	鲜果零售、切片及芒果干片。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

MANGO · 4 OF 6

芒果 · 4/6

Tommy Atkins

汤米·阿特金斯芒

Built for the voyage.

专为长途运输而生。



A deep red-purple mango with orange and green tones, oval and firm-skinned, known worldwide for keeping well through long transit. In Kenyan tests it was the softest of the main export varieties at harvest.

深红紫色芒果，带橙色和绿色色调，椭圆形，果皮坚韧，以耐长途运输闻名全球。在肯尼亚试验中，它是主要出口品种中采收时果肉最软的。

SWEETNESS 甜度

12–15 °Brix

SOURNESS 酸度

0.13–0.16% acid



FOR JUICE 榨汁

Soft, juicy flesh that Kenyan researchers rate best suited to juice.

果肉柔软多汁，肯尼亚研究人员评定其最适合榨汁。

JUICE · NECTAR

果汁 · 果肉饮料

SIZES & PACK 规格与包装

Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only.

出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。

GROWS IN 产区

Mid-altitude orchards in Makueni, Machakos, Embu and Meru.

马库埃尼、马查科斯、恩布和梅鲁的中海拔果园。

SHIP AT 运输温度

10–13 °C · 85–90% humidity · sea or air

10–13°C · 湿度85–90% · 海运或空运

BUYERS ASK FOR 买家需求

Juice makers, and retailers who need fruit that holds up on long voyages.

果汁企业，以及需要耐长途运输果品的零售商。

SIZE 规格

522 g KENYAN AVERAGE 肯尼亚平均值



Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Tommy Atkins averages 522 g.

Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚汤米·阿特金斯芒平均522 g。

OPENING 开季

SEASON · 产季



Makueni began shipping to Dubai in early October; the main season runs from November to March.

马库埃尼已于10月初开始发往迪拜，主产季为11月至次年3月。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

MANGO · 5 OF 6

芒果 · 5/6

Keitt mango

凯特芒

Green, large and late.

青皮、大果、晚熟。



A large, oval mango that stays mostly green even when ripe, with a faint pink blush. The flesh is sweet and juicy. Keitt is a late variety that stretches the mango window.

大果椭圆形芒果，成熟时果皮仍以绿色为主，带淡粉红晕。果肉甜美多汁。凯特为晚熟品种，可延长芒果供应期。

SWEETNESS 甜度

14–18.5 °Brix

SOURNESS 酸度

≈ 0.4% acid



FOR JUICE 榨汁

Sweet with a little more tang than other mangoes, for a well-balanced juice.

甜中带酸，酸度略高于其他芒果，果汁口感均衡。

JUICE · FRESH-CUT

果汁 · 鲜切

SIZE 规格

456 g KENYAN AVERAGE 肯尼亚平均值

A	B	C

200g 350 550 800g

Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Keitt averages 456 g.
Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚凯特芒平均456 g。

OPENING 开季

SEASON · 产季

Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月

Makueni began shipping to Dubai in early October; the main season runs from November to March.
马库埃尼已于10月初开始发往迪拜，主产季为11月至次年3月。

SIZES & PACK 规格与包装	Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only. 出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。
GROWS IN 产区	Mid-altitude orchards in Makueni, Machakos, Embu and Meru. 马库埃尼、马查科斯、恩布和梅鲁的中海拔果园。
SHIP AT 运输温度	10–13 °C · 85–90% humidity · sea or air 10–13°C · 湿度85–90% · 海运或空运
BUYERS ASK FOR 买家需求	Retailers looking for large fruit late in the season. 寻求季末大果的零售商。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

MANGO · 6 OF 6 芒果 · 6/6

Van Dyke mango

范戴克芒

Small, bright and fragrant.

小巧、艳丽、芳香。



A small-to-medium mango with bright yellow-orange skin and a strong red blush. The flesh is sweet, fragrant and deep orange.

中小果型芒果，果皮黄橙鲜艳，红晕浓重。果肉甜美芳香，呈深橙色。

SWEETNESS 甜度

13.9 °Brix at harvest

SOURNESS 酸度

0.15% at harvest



FOR JUICE 榨汁

Deep orange, fragrant flesh for colourful juice and smoothies.

深橙色果肉芳香浓郁，可制作色彩鲜艳的果汁和思慕雪。

JUICE · SMOOTHIES 果汁 · 思慕雪

SIZE 规格

280 g KENYAN AVERAGE 肯尼亚平均值



Codex mango size classes by fruit weight: A 200–350 g, B 351–550 g, C 551–800 g. Kenyan Van Dyke averages 280 g.
Codex 芒果规格按单果重分级：A 级200–350 g，B 级351–550 g，C 级551–800 g。肯尼亚范戴克芒平均280 g。

OPENING 开季

SEASON · 产季



Makueni began shipping to Dubai in early October; the main season runs from November to March.
马库埃尼已于10月初开始发往迪拜，主产季为11月至次年3月。

SIZES & PACK 规格与包装	Export cartons; size, count and weight confirmed per order. Packed and inspected batch by batch, mango only. 出口纸箱；规格、个数和重量按订单确认。逐批包装检验，仅装芒果。
GROWS IN 产区	Mid-altitude orchards in Makueni, Machakos, Embu and Meru. 马库埃尼、马查科斯、恩布和梅鲁的中海拔果园。
SHIP AT 运输温度	10–13 °C · 85–90% humidity · sea or air 10–13°C · 湿度85–90% · 海运或空运
BUYERS ASK FOR 买家需求	Retail buyers who want an attractive, colourful mango. 寻求外观诱人、色泽艳丽芒果的零售买家。

Sources: Kenya Ministry of Agriculture SHEP PLUS mango manual (fruit weights); Codex Standard for Mangoes CXS 184 (size classes); Nation (juice content); Okoth et al. 2013 (Kenyan Apple mango, Kitui/Machakos); Owino et al. 2025 (Kenyan Kent, Tommy Atkins and Van Dyke, Embu, harvest stage); National Mango Board ripeness guide; Unipa/Agronomy 2020 (Keitt, Tommy Atkins ripe values); KALRO mango manual; FAO; Makueni County Government (Oct 2026); FreshPlaza (14 Oct 2026); UC Davis Postharvest Center and WFLO (temperature).

SECTION 03 · KENYAN PINEAPPLE

第03部分 · 肯尼亚菠萝

Pineapple

菠萝

Two pineapples for two kinds of buyer: Smooth Cayenne, the classic for juice and canning, and MD2, the golden supermarket pineapple.

两种菠萝，满足两类买家：经典的无刺卡因菠萝适合榨汁和罐装，MD2金菠萝主攻超市。



IN THIS SECTION 本部分内容

Smooth Cayenne 无刺卡因菠萝 16

MD2 MD2金菠萝 17

WHERE IT GROWS 产区

MD2 from the Thika plantations; Smooth Cayenne from Kilifi, Kwale and Taita Taveta on the coast, and from Homa Bay.

MD2金菠萝产自锡卡种植园；无刺卡因菠萝产自沿海的基利菲、夸莱和泰塔塔维塔，以及霍马湾。

KENYA IN NUMBERS 肯尼亚数据

≈ 260,000 t	30,000+ t	52
grown a year 年产量	exported, mainly to the Middle East 出口量，主要销往中东	weeks a year of harvest 每年采收周数

WHY KENYAN 为何选择肯尼亚

Harvested all year, so supply has no gap. Air freight from Nairobi puts fruit on Gulf shelves within days of harvest; by sea it reaches the region in up to 25 days.

全年采收，供货不断档。从内罗毕空运，采收后数日即可上架海湾超市；海运最长25天抵达。

Sources: FreshPlaza (2024); The Star (21 Sep 2025); Kenya News Agency; Nation.

PINEAPPLE · 1 OF 2

菠萝 · 1/2

Smooth Cayenne

无刺卡因菠萝

The juicing classic.

榨汁经典之选。



The traditional pineapple: large and cylindrical, with green-to-golden skin and a crown of smooth leaves. The flesh is pale yellow and very juicy, with a balanced sweet-tart taste.

传统菠萝：果大呈圆柱形，果皮由绿转金，冠芽叶片光滑。果肉浅黄，汁多，酸甜平衡。

SWEETNESS 甜度

12.8–14 °Brix

SOURNESS 酸度

0.5–1% acid



FOR JUICE 榨汁

A high juice yield and a sweet-tart balance make Cayenne the classic pineapple for juice and canning.

出汁率高、酸甜平衡，使卡因成为榨汁和罐装的经典菠萝。

FRESH JUICE · CANNING · BLENDS

鲜榨果汁 · 罐装 · 调配饮品

SIZE 规格

A6	A8	B9	B10	C12
1,801–2,100 g 6 per box	1,501–1,800 g 8 per box	1,301–1,500 g 9 per box	1,101–1,300 g 10 per box	900–1,100 g 12 per box

Export sizes by fruit weight and fruit per box (sea freight).

出口规格按单果重和每箱个数划分（海运）。

SIZES & PACK 规格与包装	Cartons by count, 5–12 fruit per box; crown on or off, confirmed per order. 按个数装箱，每箱5–12个，可按订单带冠或去冠。
GROWS IN 产区	Kilifi, Kwale and Taita Taveta on the coast, and Homa Bay. 沿海的基利菲、夸莱和泰塔塔维塔，以及霍马湾。
SHIP AT 运输温度	7–13 °C · 85–90% humidity · sea or air 7–13°C · 湿度85–90% · 海运或空运
BUYERS ASK FOR 买家需求	Juice makers and canners, and fresh buyers by sea or air. 果汁及罐头企业，以及海运或空运的鲜果买家。

YEAR-ROUND 全年供应

SEASON · 产季

Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月
■	■	■	■	■	■	■	■	■	■	■	■

Kenyan pineapple is harvested through the year; we confirm volumes week by week.

肯尼亚菠萝全年采收，我们每周确认货量。

Sources: CBI (pineapple characteristics, sizes and counts); UC Davis Postharvest Center; Kenya News Agency; Nation; The Star (21 Sep 2025).

PINEAPPLE · 2 OF 2

菠萝 · 2/2

MD2 pineapple

MD2金菠萝

The golden supermarket pineapple.

超市首选金菠萝。



Square-shouldered and uniform, with bright golden skin and golden flesh. Extra sweet with very little acid, and a longer shelf life. Grown on large plantations in Thika and harvested every week of the year.

果形匀称，果肩方正，果皮金黄鲜亮，果肉金黄。极甜且酸度很低，货架期更长。种植于锡卡的大型种植园，全年每周采收。

SWEETNESS 甜度

14.5–16.5 °Brix

SOURNESS 酸度

almost no acid



FOR JUICE 榨汁

Sweeter, golden and low in acid: a smooth, naturally sweet juice.

更甜、金黄、低酸：果汁顺滑，天然甘甜。

FRESH JUICE · FRESH-CUT

鲜榨果汁 · 切片

SIZE 规格

A5	A6	A7	A8	B9	B10	C12
2,100+ g 5 per box	1,776–2,100 g 6	1,576–1,775 g 7	1,351–1,575 g 8	1,151–1,350 g 9	1,001–1,150 g 10	860–1,000 g 12

Export sizes by fruit weight and fruit per box (sea freight).

出口规格按单果重和每箱个数划分（海运）。

SIZES & PACK 规格与包装	Cartons by count, 5–12 fruit per box.	按个数装箱，每箱5–12个。
GROWS IN 产区	The Thika plantations.	锡卡种植园。
SHIP AT 运输温度	7–13 °C · 85–90% humidity · by sea	7–13°C · 湿度85–90% · 海运
BUYERS ASK FOR 买家需求	Supermarkets that want uniform, golden, extra-sweet fruit.	寻求果形均匀、金黄、极甜果品的超市。

YEAR-ROUND 全年供应

SEASON · 产季

Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月
■	■	■	■	■	■	■	■	■	■	■	■

Harvested 52 weeks a year; exports go mainly to the Middle East.

全年52周采收，出口主要销往中东。

Sources: CBI (pineapple characteristics and counts); UC Davis Postharvest Center; The Star (21 Sep 2025); FreshPlaza (2024).

SECTION 04 · KENYAN PASSION FRUIT

第04部分 · 肯尼亚百香果

Passion fruit
百香果

Purple for the fruit bowl, yellow for the juice bar. Kenya grows both, all year round.

紫色百香果适合鲜食果盘，黄色百香果适合果汁店。肯尼亚全年种植这两种。



IN THIS SECTION 本部分内容

Purple 紫色 19
Yellow 黄色 20

WHERE IT GROWS 产区

Purple in the highlands at 1,200–2,000 m; yellow in warmer lowlands such as Homa Bay.

紫色产于海拔1,200–2,000米的高地；黄色产于霍马湾等较温暖的低地。

KENYA IN NUMBERS 肯尼亚数据

12
months a year of supply
每年供货月数

30–40 t/ha
yellow yield, twice the purple
黄色单产，为紫色的两倍

Air
to the Middle East, NL and UK
销往中东、荷兰和英国

WHY KENYAN 为何选择肯尼亚

Kenya supplies passion fruit all year round, which Ecuador and Colombia cannot, and flies it to the Middle East, the Netherlands and the UK.

肯尼亚全年供应百香果，这是厄瓜多尔和哥伦比亚做不到的，并空运至中东、荷兰和英国。

Sources: Kenya Yearbook; Nation; FreshPlaza.

PASSION FRUIT · 1 OF 2

百香果 · 1/2

Purple passion fruit
紫色百香果

Sweet and aromatic.

香甜馥郁。

Small and round, with deep purple skin that wrinkles slightly as it ripens. Inside is golden, aromatic pulp full of crunchy black seeds. Grown in Kenya's cool highlands.

果小而圆，果皮深紫，成熟时略起皱。内含金黄芳香的果浆，布满脆口的黑色籽粒。产于肯尼亚凉爽高地。



SWEETNESS 甜度

≈ 15 °Brix

SOURNESS 酸度

3.7–3.8% acid



FOR JUICE 榨汁

Intensely aromatic pulp: a spoonful flavours a whole glass. Sweeter than yellow, for fresh juice, mocktails and desserts.

果浆香气浓郁，一勺即可让整杯飘香。比黄色更甜，适合鲜榨果汁、无酒精鸡尾酒和甜点。

FRESH JUICE · MOCKTAILS · DESSERTS

鲜榨果汁 · 无酒精鸡尾酒 · 甜点

SIZE 规格



East African Standard size codes by fruit weight (DEAS 91). Fruit can also be graded by diameter, from A (over 78 mm) to D (56 mm and under).

规格代码按东非标准（DEAS 91）以单果重划分，也可按果径分级，从 A（78 mm 以上）到 D（56 mm 及以下）。

SIZES & PACK 规格与包装	Ventilated cartons, graded by size; weight per carton confirmed per order. 通风纸箱，按大小分级；每箱重量按订单确认。
GROWS IN 产区	Highlands at 1,200–2,000 m. 高地，海拔1,200–2,000米。
SHIP AT 运输温度	7–10 °C · 90–95% humidity · by air 7–10°C · 湿度90–95% · 空运
BUYERS ASK FOR 买家需求	Fresh-fruit buyers and dessert kitchens; fresh buyers prefer purple. 鲜果买家及甜点厨房；鲜果买家偏好紫色。

YEAR-ROUND 全年供应

SEASON · 产季



Available 12 months a year, flown to the Middle East, the Netherlands and the UK.

全年12个月供应，空运至中东、荷兰和英国。

Sources: DEAS 91:2016 Passion fruit specification (sizes); ICAR study (purple passion fruit values, India-grown); UC Davis Postharvest Center; Kenya Yearbook; Nation; FreshPlaza.

PASSION FRUIT · 2 OF 2

百香果 · 2/2

Yellow passion fruit
黄色百香果

The juice bar's favourite.

果汁店的最爱。



Larger than purple, with glossy golden-yellow skin and a thick white rind. The pulp is juicy and tangy. Grown in Kenya's warmer lowlands, it yields about twice as much fruit as purple.

果实比紫色大，果皮金黄光亮，内皮白而厚。果浆多汁，酸爽清新。产于肯尼亚较温暖的低地，单产约为紫色的两倍。

SWEETNESS 甜度

8–13 °Brix

SOURNESS 酸度

3.7–4.5% acid



FOR JUICE 榨汁

More juice per fruit and a bright, tangy flavour: the favourite for juice, pulp and concentrate.

单果出汁更多，风味清爽：果汁、果浆和浓缩汁的首选。

JUICE · PULP · CONCENTRATE

果汁 · 果浆 · 浓缩汁

SIZE 规格

F	E	D	C	B	A
74g	83	106	122	128	139	150g

East African Standard size codes by fruit weight (DEAS 91). Fruit can also be graded by diameter, from A (over 78 mm) to D (56 mm and under).
规格代码按东非标准（DEAS 91）以单果重划分，也可按果径分级，从 A（78 mm 以上）到 D（56 mm 及以下）。

YEAR-ROUND 全年供应

SEASON · 产季

Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月
■	■	■	■	■	■	■	■	■	■	■	■

Available 12 months a year, flown to the Middle East, the Netherlands and the UK.
全年12个月供应，空运至中东、荷兰和英国。

SIZES & PACK 规格与包装	Ventilated cartons, graded by size; weight per carton confirmed per order. 通风纸箱，按大小分级；每箱重量按订单确认。
GROWS IN 产区	Warmer lowlands such as Homa Bay. 霍马湾等较温暖的低地。
SHIP AT 运输温度	7–10 °C · 90–95% humidity · by air 7–10°C · 湿度90–95% · 空运
BUYERS ASK FOR 买家需求	Juice bars and processors: bigger fruit, more juice. 果汁店和加工企业：果更大，汁更多。

Sources: DEAS 91:2016 Passion fruit specification (sizes); Embrapa study (yellow passion fruit values, Brazil-grown); UC Davis Postharvest Center; Kenya Yearbook; FreshPlaza.

SECTION 05 · KENYAN MANDARIN

第05部分 · 肯尼亚柑橘

Mandarin

柑橘

Pixie: a seedless, easy-peel mandarin from Kenya's dry eastern counties, in season from April to September.

皮克西：无籽易剥皮柑橘，产自肯尼亚干燥的东部各郡，产季为4月至9月。



IN THIS SECTION 本部分内容

Pixie 皮克西 22

WHERE IT GROWS 产区

Makueni, Machakos and Kitui, on farms up to 2,100 m.

马库埃尼、马查科斯和基图伊，果园海拔最高2,100米。

KENYA IN NUMBERS 肯尼亚数据

Apr—Sep	0	12.6—15.7
harvest season 采收季	seeds: Pixie is seedless 籽：皮克西无籽	°Brix, sweet and mild °Brix，甜而温和

WHY KENYAN 为何选择肯尼亚

Seedless, easy-peel fruit with sweet, mild segments, picked in season and shipped cold at 5–8 °C.

无籽易剥皮，果瓣甜而温和，应季采摘，5–8°C 冷藏运输。

Sources: FreshPlaza (2024); Nation; UC Riverside Citrus Variety Collection; UC Davis Postharvest Center.

MANDARIN · 1 OF 1

柑橘 · 1/1

Pixie mandarin

皮克西柑橘

Seedless and easy to peel.

无籽，易剥皮。



SIZE 规格

1-XX	1	2	3	4	5	6
67–78 mm	63–74 mm	58–69 mm	54–64 mm	50–60 mm	46–56 mm	43–52 mm

International mandarin size codes by fruit diameter; mandarins must be at least 45 mm across.

国际柑橘规格代码按果径划分，果径不得小于45 mm。

CLOSED 已收季

SEASON · 产季

Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月
			■	■	■	■	■	■			

The harvest runs April to September; the next season opens around April 2027.

采收期为4月至9月，下一产季约于2027年4月开始。

Pixie is a seedless mandarin with thin, easy-peel, bright orange skin and sweet, mild, juicy segments. Grown in Kenya's dry eastern counties and picked from April to September.

皮克西是一种无籽柑橘，果皮橙色鲜亮、薄而易剥，果瓣甜而温和、多汁。产于肯尼亚干燥的东部各郡，4月至9月采摘。

SWEETNESS 甜度

12.6–15.7 °Brix

SOURNESS 酸度

0.3–0.9% acid



FOR JUICE 榨汁

Sweet and mild, for a bright orange, fresh-pressed juice.

甜而温和，可制作色泽橙亮的鲜榨果汁。

FRESH-PRESSED JUICE 鲜榨果汁

SIZES & PACK 规格与包装	Cartons, graded by size; confirmed per order. 纸箱包装，按大小分级，按订单确认。
GROWS IN 产区	Makueni, Machakos and Kitui, up to 2,100 m. 马库埃尼、马查科斯和基图伊，海拔最高2,100米。
SHIP AT 运输温度	5–8 °C · 90–95% humidity 5–8°C · 湿度90–95%
BUYERS ASK FOR 买家需求	Retailers and juice bars: seedless, easy-peel fruit. 零售商及果汁店：无籽、易剥皮。

Sources: EU marketing standard for citrus fruit (mandarin size codes); UC Riverside Citrus Variety Collection (Pixie values); UC Davis Postharvest Center; Nation; FreshPlaza (2024).

TASTE PROFILE

口感

Sweet, sour, and what it is for.

甜度、酸度与用途。

	PRODUCT · 产品	SWEETNESS · 甜度	SOURNESS · 酸度	WHAT BUYERS ASK FOR, AND WHY 买家需求及原因
	Hass avocado 哈斯牛油果	0.4 g sugar / 100 g	pH 6.3–6.6	Retail and restaurants; counts 16–24 are the most asked for. Creamy, rich in oil. 零售和餐饮；16–24规格最受欢迎。口感细腻，富含油脂。
	Fuerte avocado 富埃尔特牛油果	low sugar	pH 6.3–6.6	Gulf retail: green skin and big sizes; some shoppers read Hass's dark skin as over-ripe. 海湾零售：绿皮大果；部分消费者会把哈斯的深色果皮误认为过熟。
	Apple mango 苹果芒	⩾ 19.5 °Brix	0.04% acid	Gulf retail and juice bars: very sweet, red blush; rated best for eating and processing. 海湾零售及果汁店：极甜，带红晕；鲜食和加工皆为上选。
	Kent mango 肯特芒	14–15 °Brix	0.13% at harvest	Fresh retail, slices and dried chips: juicy, with little fibre. 零售、切片及芒果干：多汁少纤维。
	Tommy Atkins 汤米·阿特金斯芒	12–15 °Brix	0.13% at harvest	Juice and long voyages: the softest flesh, with good shelf life. 榨汁及长途运输：果肉最软，货架期良好。
	Keitt mango 凯特芒	14–17 °Brix	not published	Late-season retail: large fruit that stays green when ripe. 季末零售：果大，成熟后仍为绿色。
	Smooth Cayenne 无刺卡因菠萝	12.8–14 °Brix	0.5–1% acid	Juice and canning, or fresh by sea or air: a high juice yield. 榨汁及罐装，或海运、空运鲜销：出汁率高。
	MD2 pineapple MD2金菠萝	14.5–16.5 °Brix	almost no acid	Supermarkets: golden, extra sweet and uniform; ships by sea. 超市：金黄、极甜、匀称；海运。
	Purple passion fruit 紫色百香果	≈ 15 °Brix	3.7–3.8% acid	Fresh eating and desserts: sweeter and more aromatic. 鲜食及甜点：更甜、更香。
	Yellow passion fruit 黄色百香果	8–13 °Brix	3.7–4.5% acid	Juice and pulp: bigger fruit with more juice. 果汁和果浆：果更大，汁更多。
	Mandarin (Pixie) 柑橘（皮克西）	12.6–15.7 °Brix	0.3–0.9% acid	Fresh retail and fresh juice: seedless and easy to peel. 零售及鲜榨果汁：无籽，易剥皮。

Meters are scaled from the published values shown: sweetness on 0–20 °Brix, sourness from titratable acidity. Values vary by orchard, ripeness and season. Sources: Aprifel/Ciqual; FDA pH table via Engineering ToolBox; Okoth et al. and Owino et al. 2025 (Kenya-grown mango); National Mango Board; CBI (pineapple); UC Davis Postharvest Center; ICAR and Embrapa (passion fruit); UC Riverside (Pixie); Fruitnet; FreshPlaza; Kenya Yearbook.

指标依据所列公开数据：甜度按0–20 °Brix 标尺，酸度按酸含量。数值因果园、成熟度和季节而异。

SEASONS

When each fruit is in season.

产季

各类水果的产季。

Peak 高峰 · In season 当季 · Off season 非产季 · Now 当前

Status as of 27 October 2026 · 2026年10月27日状态

	PRODUCT · 产品	Jan 1月	Feb 2月	Mar 3月	Apr 4月	May 5月	Jun 6月	Jul 7月	Aug 8月	Sep 9月	**Oct 10月**	Nov 11月	Dec 12月	STATUS · 状态	LATEST 最新动态	SHIP AT 运输温度
	Hass avocado 哈斯牛油果			■	■	■	■	■	■	■	■			SMALL QUANTITIES 少量	Available now in small quantities, by air. AFA closed the sea-export season from 30 October 2026; sea shipments resume when the next season opens. 现有少量现货，空运出口。肯尼亚农业与食品管理局（AFA）自2026年10月30日起关闭海运出口季，下一季开放后恢复海运。	5–7 °C
	Fuerte avocado 富埃尔特牛油果	■	■	■	■	■	■				■	■	■	ALL QUANTITIES 数量充足	Available now in all quantities, by air. AFA closed the sea-export season from 30 October 2026. The season runs to June, peaking March to May. 现货充足，空运出口。肯尼亚农业与食品管理局（AFA）自2026年10月30日起关闭海运出口季。产季持续到次年6月，3月至5月为高峰。	5–7 °C
	Mango 芒果	■	■	■							■	■	■	OPENING 开季	Makueni began shipping to Dubai in early October; the main season runs from November. Last season Makueni exported 4,907 t to the UAE and UK. 马库埃尼已于10月初开始发往迪拜，主产季自11月开始。上一季马库埃尼向阿联酋和英国出口4,907 t。	10–13 °C
	Pineapple 菠萝	■	■	■	■	■	■	■	■	■	■	■	■	YEAR-ROUND 全年供应	Harvested 52 weeks a year; exports go mainly to the Middle East. 全年52周采收，出口主要销往中东。	7–13 °C
	Passion fruit 百香果	■	■	■	■	■	■	■	■	■	■	■	■	YEAR-ROUND 全年供应	Available 12 months a year, flown to the Middle East, the Netherlands and the UK. 全年12个月供应，空运至中东、荷兰和英国。	7–10 °C
	Mandarin 柑橘				■	■	■	■	■	■				CLOSED 已收季	The harvest runs April to September; the next season opens around April 2027. 采收期为4月至9月，下一产季约于2027年4月开始。	5–8 °C

Seasons shift with the weather, and Kenya's Agriculture and Food Authority opens and closes avocado exports each year. Every fruit travels in its own reefer at its own temperature.

产季随天气变化，肯尼亚农业与食品管理局（AFA）每年决定牛油果出口的开放与关闭。每种水果单独使用冷藏集装箱，按各自温度运输。

Sources: AFA notices reported by The Star (27 Mar 2026; 10 Oct 2025), FreshPlaza (2024–26) and Kenya News Agency; KALRO; FAO; TechnoServe; Makueni County Government (4 Oct 2026); FreshPlaza (14 Oct 2026); FoodBusinessMEA; The Star (21 Sep 2025); Nation; UC Davis Postharvest Center (temperatures).

FROM ORDER TO DELIVERY · 1 OF 2

Your order, step by step.

从下单到交付 · 1/2

下单流程详解。

ORDERING

下单

01

Inquiry 询价

Tell us the fruit, variety, size, quantity and destination port, by phone, WhatsApp or email.

请告知水果、品种、规格、数量和目的港，可通过电话、WhatsApp 或电子邮件联系。

02

Quotation 报价

We quote the day's price, FOB Mombasa or CIF your port, valid for 7 days, with the current route and transit time.

我们提供当日价格，FOB 蒙巴萨或 CIF 贵方港口，有效期7天，并附当前航线及航程。

03

Contract & deposit 合同与定金

We sign the sales contract. Your deposit confirms the order.

签订销售合同，支付定金即确认订单。

TERMS

FOB Mombasa, or CIF to your port with sea freight and marine insurance included. Quotations are valid for 7 days; payment terms are set in the sales contract.

条款。 FOB 蒙巴萨，或 CIF 至贵方港口（含海运费和保险）。报价有效期7天，付款条件在销售合同中约定。

FROM THE FARM TO THE PACKHOUSE

从果园到包装厂

04



Cartons & farms 纸箱与果园

Straight away we buy the cartons and order the fruit from our partner farms.

随即采购纸箱，并向合作果园订购果品。

05



Harvest 采收

Fruit is picked mature and carried from the farm in crates.

果实成熟后采摘，用周转筐运出果园。

06



Receive & inspect 收货与检验

Every lot is inspected at the packhouse; immature or damaged fruit is rejected. Avocado lots are dry-matter tested.

每批货在包装厂检验，剔除未熟或受损果实；牛油果需检测干物质。

07



Clean & wash 清洁与清洗

Accepted fruit is cleaned and 100% washed.

合格果实经清洁并100%清洗。

FROM ORDER TO DELIVERY · 2 OF 2

Your order, step by step.

从下单到交付 · 2/2

下单流程详解。

PACKING AND COLD STORE

包装与冷藏

08



Size grading 按大小分级

Fruit is separated by size or count, by hand or on the machine line.

果实按大小或个数分级，人工或机械线分选。

09



Wax & pack 打蜡与包装

The final fruit is waxed and packed in 4 kg cartons or 10 kg packs.

成品果打蜡后装入4公斤纸箱或10公斤包装。

10



Final inspection 终检

Every packed carton is checked again and weighed, so nothing that slipped through reaches you.

每箱成品再次检查并称重，确保漏检果品不会到您手中。

11



Pallet & cold room 托盘与冷库

288 cartons to a pallet, strapped and moved to the cold room at 4 °C.

每托盘288箱，打包加固后移入4°C 冷库。

SHIPPING AND ARRIVAL

运输与到货

12



Documents & inspection 单证与检验

KEPHIS phytosanitary inspection, AFA checks and the certificate of origin are booked while we pack, to avoid delays.

KEPHIS 检验、AFA 检测和原产地证书在包装期间同步预约，避免延误。

13



Loading 装柜

Pallets are loaded into a refrigerated container set for your fruit's temperature.

托盘装入按您所购水果温度设定的冷藏集装箱。

14



At sea or in the air 海运或空运途中

The reefer holds the temperature all the way. You get the container and bill of lading numbers to follow the vessel.

集装箱全程保持温度，您将获得箱号和提单号以追踪船舶。

15

Arrival 到港

You receive the original documents as agreed in the contract, clear customs and collect your fruit.

您按合同收到正本单证，办理清关并提货。

CARTONS 纸箱

Built stronger than the journey.

坚固胜过航程。



THE SHIPPING CARTON 运输纸箱

4 kg carton 4公斤纸箱

Our everyday export pack: heavy-duty corrugated cardboard from Kenya's best carton manufacturers, ventilated, with hand holds, built to stack on pallets.

我们的标准出口包装：采用肯尼亚顶尖纸箱厂的重型瓦楞纸板，带通风孔和提手，专为托盘堆码设计。

Packed	by count · 14–30 for avocado
Per pallet	288 cartons · 1,152 kg
Per 40 ft reefer	20 pallets · 5,760 cartons



THE BULK CARTON 批发纸箱

10 kg carton 10公斤纸箱

A deeper heavy-duty corrugated carton for wholesale and bulk buyers: fruit packed loose by size, ventilated, with hand holds.

更深的重型瓦楞纸箱，面向批发市场：果实按大小散装，带通风孔和提手。

Packed	loose, by size
Checked	every carton on the scale
Best for	wholesale markets



THE PLASTIC CRATE 塑料筐

10 kg crate 10公斤塑料筐

A rigid, ventilated plastic crate that protects the fruit, stacks firmly and can be reused.

坚固通风的塑料筐，保护果实，堆码稳固，可重复使用。

Packed	loose, by size
Strength	rigid, stacks firmly
Best for	bulk and repeat buyers



WHY IT MATTERS 为何重要

One 40 ft reefer carries 20 pallets of 288 cartons: 5,760 cartons, about 23 tonnes of fruit. The bottom carton of every pallet carries the weight above it for the whole voyage, and sea lanes can run to about 50 days. Our cartons take that load and arrive intact, which is why we buy only from the best manufacturers.

一个40英尺冷藏集装箱装20个托盘，每托盘288箱，共5,760箱，约23 t 果品。每个托盘最底层的纸箱在整个航程中承受上方重量，航程可长达约50天。我们的纸箱能承受这一负荷并完好抵达，因此我们只向最好的厂家采购。

288	20	≈ 23 t	~50
4 KG CARTONS PER PALLET · 1,152 KG 每托盘4公斤纸箱 · 共1,152公斤	PALLETS PER 40 FT REEFER 每个40英尺冷藏集装箱的托盘数	FRUIT PER CONTAINER 每柜果品	DAYS A CARTON CAN BE UNDER LOAD 纸箱可持续承重天数

SAFE SHIPPING

Cold from our packhouse to your port.

安全运输

从包装厂到贵方港口，全程冷链。



40 FT HIGH-CUBE REEFER

40英尺高柜冷藏集装箱

11.58 × 2.29 × 2.40 m inside length × width × height 内部尺寸	67.3 m³ cubic capacity 容积	29,520 kg maximum payload 最大载重
4,480 kg tare weight 自重	−30 to +30 °C temperature range 温度范围	5,760 cartons 4 kg, on 20 pallets · ≈ 23 t 4公斤纸箱，分装20个托盘

Avocado 牛油果	Mango 芒果	Pineapple 菠萝	Passion fruit 百香果	Mandarin 柑橘
5–7 °C	10–13 °C	7–13 °C	7–10 °C	5–8 °C
RH 90–95%	RH 85–90%	RH 85–90%	RH 90–95%	RH 90–95%

HOW WE KEEP YOUR FRUIT SAFE

我们如何保障果品安全

01 Pre-cooled first — 预冷
Packed fruit waits in our cold room at 4 °C before it is loaded.
包装好的果品在4°C 冷库中等待装柜。

02 One fruit per container — 一柜一种水果
Each fruit travels alone, at its own temperature and humidity.
每种水果单独运输，按各自温度和湿度设定。

03 Strong, strapped pallets — 托盘坚固紧固
288 heavy-duty cartons per pallet, strapped tight for the voyage.
每托盘288个重型纸箱，紧固打包，确保航程安全。

04 Set for your fruit — 按您的水果设定
The container's temperature and humidity are booked for your fruit.
集装箱按您所购水果的适宜温度和湿度预订。

05 Watched on the way — 全程监控
Shipping lines' reefers can be monitored remotely for temperature, humidity, O_2 and CO_2.
船公司的冷藏集装箱可远程监控温度、湿度、氧气和二氧化碳。

06 Paperwork ready — 单证就绪
Inspections and documents are booked while we pack, so the container is not held.
检验和单证在包装期间同步办理，集装箱不会滞留。

07 Insured on CIF — CIF 条款含保险
CIF quotations include sea freight and marine insurance to your port.
CIF 报价包含至贵方港口的海运费和保险。

08 Trackable — 全程可追踪
You receive the container and bill of lading numbers to follow the vessel.
您将获得箱号和提单号，以追踪船舶。

Sources: DSV container specifications (40 ft high-cube reefer; figures vary by shipping line); Maersk (reefer temperature range; Captain Peter remote monitoring); UC Davis Postharvest Center and WFLO (temperature and humidity by fruit). Container image for illustration.

ROUTES & TRANSIT TIMES

航线与航程

How your fruit reaches the Gulf.

您的水果如何运抵海湾地区。

Gulf shipping, October 2026. The Strait of Hormuz has been closed to most commercial shipping since early March 2026. Containers for the UAE now land on the east coast, and Saudi cargo moves through Jeddah. We confirm the live route and transit time with every quotation.

海湾航运，2026年10月。 自2026年3月初起，霍尔木兹海峡对大部分商船关闭。阿联酋的集装箱目前改在东海岸卸货，沙特货物经吉达进口。每次报价时我们都会确认当前航线和航程。

MARKET 市场	HOW IT ARRIVES NOW 当前到货路线	TRANSIT 航程	REEFER STATUS · OCT 2026 冷藏箱状态
United Arab Emirates 阿联酋	Khor Fakkan or Fujairah on the east coast, then bonded truck to Dubai, Sharjah and Abu Dhabi. 东海岸的豪尔费坎或富查伊拉，再以保税卡车运至迪拜、沙迦和阿布扎比。	11 days Mombasa–Jebel Ali on a direct schedule before the closure; 14–21 days recorded on avocado shipments to Dubai 海峡关闭前蒙巴萨–杰贝阿里11天；迪拜牛油果货运记录为14–21天	Reefers accepted via Khor Fakkan, and to Jebel Ali by landbridge 冷藏箱可经豪尔费坎进口，陆路转运至杰贝阿里
Saudi Arabia 沙特	Jeddah on the Red Sea, then by truck to Riyadh and Dammam. 红海吉达港，再以卡车运至利雅得和达曼。	≈ 19 days fastest Mombasa–Jeddah sailing on published schedules 公开船期中蒙巴萨–吉达最快航程	Reefers accepted at Jeddah; suspended at Dammam, Jubail and King Abdullah 吉达接收；达曼、朱拜勒和阿卜杜拉国王港暂停
Oman 阿曼	Salalah or Sohar, outside the strait. 塞拉莱或苏哈尔，位于海峡以外。	≈ 8 days Mombasa–Salalah on Maersk's East Africa–Middle East loop 马士基东非–中东航线蒙巴萨–塞拉莱	Reefers accepted 接收冷藏箱
Kuwait · Qatar · Bahrain 科威特 · 卡塔尔 · 巴林	Landbridge through Salalah or Khor Fakkan, then truck or feeder. 经塞拉莱或豪尔费坎陆路转运，再以卡车或支线船运送。	On request we confirm the route and days with each quotation 每次报价时确认航线和航程	Maersk reefer bookings suspended (Sep 2026); ask us for alternatives 马士基冷藏箱订舱暂停（2026年9月）；可咨询替代方案
Iraq 伊拉克	Landbridge through Aqaba, Jordan. 经约旦亚喀巴陆路转运。	On request we confirm the route and days with each quotation 每次报价时确认航线和航程	Umm Qasr and Maersk reefer bookings suspended; ask us for alternatives 乌姆盖斯尔订舱及马士基冷藏箱订舱暂停；可咨询替代方案
By air · all markets 空运 · 所有市场	From Jomo Kenyatta International Airport, next to our office. 经我司办公室旁的乔莫·肯雅塔国际机场发运。	≈ 2 days from harvest to Gulf shelves, as reported for Kenyan pineapple 从采收到上架海湾超市，据肯尼亚菠萝相关报道	Passion fruit and urgent orders 适用于百香果及加急订单

Surcharges. Carriers currently add emergency charges on most Gulf routes (Maersk: USD 3,800 per reefer). Our CIF quotations use the freight of the day. **Saudi Arabia:** since October 2026 importers need a MEWA import permit at least 24 hours before arrival.

附加费。 目前船公司对大部分海湾航线加收紧急附加费（马士基：每个冷藏箱3,800美元），CIF 报价按当日运价计算。 **沙特：** 自2026年10月起，进口商须在货物到港前至少24小时取得沙特环境、水和农业部（MEWA）进口许可。

Sources: Maersk Middle East Operational Update 47 (16 Sep 2026); Straits.live (24 Oct 2026) and carrier advisories (Evergreen, Umm Qasr, 5 Mar 2026); EnterpriseAM (19 Oct 2026); CMA CGM East Africa network (Aug 2024, Mombasa–Jebel Ali 11 days); FreshPlaza (2022, recorded avocado sea shipments to Dubai); Fluent Cargo schedule data (Mombasa–Jeddah); Maersk Middle East–East Africa schedule (Mombasa–Salalah); The Star (21 Sep 2025, air); Gulf News (Oct 2026, Saudi rules). Transit times are indicative and change with routing.

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